

HASKINS GOVERNMENT SOLUTIONS LLC

Capability Statement

COMPANY PROFILE

Haskins Government Solutions LLC is a veteran-owned small business providing capital equipment procurement, strategic sourcing, and project management consulting to federal, state, and local government clients, and to prime contractors requiring capital procurement depth on their teams. The firm is led by a procurement professional with more than ten years in strategic sourcing and over twenty years in industrial and manufacturing environments across the United States, China, and Mexico.

CORE COMPETENCIES

- Capital equipment procurement and strategic sourcing for industrial, infrastructure, and facilities programs
- Solicitation development and management — RFQ, RFP, and IFB package preparation, evaluation, and award recommendation
- Supplier qualification, on-site audit, and performance management across domestic and international supply bases
- Contract negotiation and administration, including multi-currency agreements (USD, EUR, CNY, MXN)
- Capital project cost control, schedule coordination, and vendor risk management
- Administrative and general management consulting for procurement organizations

PRINCIPAL EXPERIENCE

Haskins Government Solutions was formed in May 2026. The experience below is that of its principal, developed over two decades in corporate procurement.

- Led global project procurement for a \$1B greenfield manufacturing facility — 200+ RFQ packages across 135 vendors in six countries, covering automation equipment, boilers, turbines, HVAC, cabling, fire protection, piping, and structural steel
- Managed a \$190–200M annual spend for raw materials and capital equipment, with eleven direct reports across the United States, China, and Mexico
- Negotiated and administered NDAs, master service agreements, EPC contracts, capacity reservation agreements, and firm-fixed-price, cost-reimbursable, time-and-material, unit-price, and performance-based structures
- Conducted supplier qualification audits across eight Chinese provinces, including qualification of first-time suppliers to Western technical and quality standards
- Interviewed and evaluated construction firms in the selection of a general contractor for a large-scale capital program
- BSEE, University of Missouri–St. Louis. MBA, Webster University. Honorably discharged U.S. Army National Guard veteran.

CORPORATE DATA

Legal Business Name	Haskins Government Solutions LLC
Unique Entity ID (UEI)	GE78WR1TRNH4
CAGE Code	21CR8
Primary NAICS	541611 — Administrative Management and General Management Consulting Services
Business Status	Veteran-owned small business. SBA VOSB certification application pending.
Registrations	SAM.gov (active through June 2027); Commonwealth of Virginia eVA
Date Established	May 15, 2026
Accepts	Government Purchase Card

POINT OF CONTACT

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